

VECTOR SECURITY®

May 13, 2026

RE: Fire Alarm

Thank you for giving me the opportunity to provide you with this quote.

Our technician recently service your fire alarm system and found that it is communicating through a traditional landline, also known at as POTS (plain old telephone service) line. As communication technology continues to advance, many providers are phasing out and discontinuing support for these older analog phone lines. Soon, POTS lines are expected to become obsolete and will affect the functionality of your system.

To help prevent future interruptions in service, I would like to offer a solution that will work with your system and follow fire alarm codes. A Starlink communicator will work for both the primary and secondary phone line that is required for fire alarm systems.

The cost for the fire alarm communicator is \$ 895.00. This is a one-time charge for equipment. The additional cost to monitor the cellular communicator is \$30.00 a month. This is on top of the existing amount you are paying.

If you need additional information, you can call me or text me anytime at the number below.

Sincerely,

Jennifer Appleman Steptoe

Jennifer A Steptoe
Commercial Sales Representative
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